A Message from the President

“The best way to predict the future is to invent it.” So said Alan Kay, an American computer scientist.

When students decide to come to Lakeland, they are putting in place a plan for their lives. In other words, they are inventing their futures.

As an institution, Lakeland must also invent its future with the needs of our students in mind.

Each day, we work diligently to increase student success and completion with expanded opportunities for earning credits before graduating from high school via the College Credit Plus program. We established a mandatory orientation program and rolled out a first-year experience course. We also put in place early intervention programs to keep students on track to completion.

To invent a workforce that meets the community’s future needs, we’ve developed new certificates for in-demand occupations, such as welding and social work. We expanded programs offered at the Holden University Center of Lakeland. We increased industry-recognized certification and training programs, and provided more internships and co-op experiences for students.

To maintain our commitment to affordability, the college continuously works to identify ways in which we can enhance capacity to meet the challenges of the students we serve. To that end, we identify and secure alternative sources of revenue by maximizing partnerships, securing grant funding, and broadening our donor base.

This report is a small snapshot of our vibrant college community. The pages that follow represent the result of hard work by our employees, as well as business and community partners, to ensure that students are engaged throughout their learning.

We are honored and privileged when students choose Lakeland. We eagerly look ahead as we work together with our students to co-invent their futures.

Dr. Morris W. Beverage Jr.
President, Lakeland Community College
Lakeland Class of 1974
Making a College Education Accessible

- Lakeland served 11,298 credit students during the 2014-2015 academic year.

- Fall 2014 total credit enrollment decreased by 6.2 percent, with 8,277 students taking classes. Credit hours delivered decreased by 6.5 percent.

- Post-Secondary Enrollment Option (PSEO) increased 2.5 percent, and now represents 9.9 percent of the student population.

- Holden University Center graduates from partner institutions numbered 72 undergraduate and 48 graduate students. Enrollment in partner programs for summer 2014 increased 29 percent; fall 2014 increased by 16 percent.

- Lakeland's tuition continues to be one of the lowest in the state, about one-third the cost of most four-year colleges and universities.

- More than 49.3 percent of Lakeland students received financial aid in 2014-2015.

- In 2014-2015, The Lakeland Foundation distributed more than $550,000 in aid to students. Since 1997, the Foundation has given more than $3 million in student scholarships.

- For the sixth year in a row, Lakeland was designated as a Military Friendly School® by G.I. Jobs magazine. Lakeland's inclusion on the 2015 list of Military Friendly Schools was based on criteria such as class flexibility (evening, online and weekend) and military-specific support services such as the campus’ Wells Fargo Advisors Veterans Lounge, which serves to support nearly 300 student veterans.
Providing Quality Academic Programs

- Academic Quality Improvement Process (AQIP) Action Projects continued to be implemented to improve our students’ learning experience.

- The Lakeland Community College Tech Prep program enrolled 949 high school seniors and 1,006 juniors for the 2014-2015 year.

- New programs launched in 2014-2015 were:
  - Business Management, Entrepreneurship Concentration
  - FCAW and GMAW (MIG/MAG) Welding Certificate
  - GTAW (TIG) Welding Certificate
  - Graphic Design for the Web Certificate
  - Human Services – Case Management Certificate
  - Human Services – Chemical Dependency Certificate
  - Human Services – Pre-Social Work Certificate

- Lakeland held its third annual GIS Day on campus to promote the academic path to a career in the geospatial technology field. GIS Day is a worldwide event celebrated each November as a fun way to generate interest in the field of geographic information systems (GIS).

- The Holden University Center added four new programs:
  - Fall 2014 - Youngstown State University Master of Social Work
  - Fall 2014 - Ursuline College Master of Science in Nursing, two tracks: Adult Gerontology Primary Care Nurse Practitioner and Family Nurse Practitioner
  - Spring 2015 - Hiram College Bachelor of Arts in Entrepreneurship
  - Spring 2015 - Hiram College Bachelor of Arts in Marketing

In 2014, the Holden University Center offered 14 baccalaureate degree programs and three graduate degrees from eight university partners.
Enriching Lives Outside the Traditional Classroom

- Continuing Education provided 1,200 courses, ranging from professional development to lifelong learning, to 5,768 participants. More than 1,500 individuals took professional/workforce development courses, and more than 500 community members took wellness and fitness courses.

- Summer youth programs provided fun, education, fitness and exploration to more than 660 area youth between the ages of 5-18. Highlights included a musical theater camp, a manufacturing camp (collaborative with the tech prep program), graphic design (collaborative with the Lakeland credit graphic design department), eight computer technology camps and an eight-week, “College for Kids” day camp. The Thomas W. Mastin Endowment, and other private donations, assisted 16 underprivileged and minority children to attend summer youth programs at Lakeland.

- The division of Arts & Humanities hosted the 43rd Annual Lakeland Jazz Festival which featured a region wide jazz competition for middle and high school students, theatrical productions, and art exhibits.

- The college’s Career Services Center facilitated co-op and internship positions and job shadowing opportunities for students, allowing them to gain valuable real-world experience. The department hired a new employer outreach specialist resulting in a 70 percent increase of new employer partnerships and 111 internship opportunities for students. A new recruitment event titled “Companies with Cool Perks Career Fair” was launched. The department also hosted 60 employers, college faculty, and career services staff members at the Experiential Education Faculty Colloquium where they learned best practices for internship programs.

Workforce and Professional Development

- The Center for Business & Industry provided customized training to employees at 19 local businesses. The repeat rate is 79 percent, which is an increase of five percent over the previous year.

- Lakeland’s Small Business Development Center, co-sponsored with the Lake County Ohio Port and Economic Development Authority, helped local businesses retain more than 1,500 jobs and create 407 employment opportunities through counseling and capital infusion assistance.

- The Lakeland Nonprofit and Public Service Center provided more than 500 people with professional development workshops. The center also offered customized consulting services for many nonprofit and public sector organizations.

- The Procurement Technical Assistance Center provided more than 742 counseling hours that helped 207 small-business clients receive 112 awards that totaled $19,870,542.
Achieving Success

• Barbara Mancari, veterans program coordinator, received the college's Diversity Award for her leadership role in bringing diversity programs to campus.

• Lakeland alumni inducted into the Alumni Hall of Fame in 2014 were: Judy Burr '89, executive director of the Ecumenical Shelter Network in Painesville; Alice Demeter '83, information technology manager, Progressive Insurance; Roberta J. McIntyre '72, director of nursing, Glenbeigh Hospital, a Cleveland Clinic affiliate; Greg Sanders ‘92, executive director, the Lake Health Foundation; and Rick Trivisonno ’76, director of customer logistics and community affairs, Lincoln Electric.

• Jamie Landis, M.D., Ph.D., professor of biology, and Alice Walker, M.Ed., Ph.D., professor of human services, received the college’s Excellence in Teaching Award. Part-time instructors Jaydip Das Gupta, Ph.D., biology, and Darrell DiFabio, criminal justice, were also honored.

• Lakeland presented its 2015 Distinguished Service Awards to: (Community) Dale Fellows, president, Morgan Litho and Eagle Advertising; (Student) Beatrice Ann Hammett Parker; (Full-time faculty) Dr. Lynn Gabriel, professor of behavioral sciences; (Part-time faculty) Alan Thorne, criminal justice; and (Staff) Gretchen Skok DiSanto, director, Entrepreneurship Center and co-director, Ohio Small Business Development Center at the Lake County Port and Economic Development Authority and Lakeland Community College.

• A total of 1,009 degrees and 271 certificates were awarded at the 48th annual commencement, which featured the honorable Richard L. Collins Jr. of the Lake County Common Pleas Court, General Division, as the keynote speaker.

• Three Lakeland students were named to the All-Ohio Academic Team. Haley Kowalewski, Courtney Sabo and Nichole Sheid were recognized for academic achievement, leadership and community service.
Fall 2014 Student Profile

Total enrollment
Women ........................................ 59.4%
Men ............................................. 40.6%
Full-time students ............................ 35.5%
Part-time students ............................ 64.5%
PSEO* students ................................ 9.9%

Students by age
17 & under .................................... 10.0%
18-21 ............................................. 33.3%
22-24 ............................................. 13.8%
25-30 ............................................. 14.8%
31-39 ............................................. 12.5%
40 & over ...................................... 15.6%

Average age ................................. 27 yrs.

Minorities .................................... 21.4%

Counties
Lake ............................................. 62.5%
Cuyahoga ...................................... 21.0%
Geauga .......................................... 8.9%
Ashtabula ...................................... 5.3%

Students receiving financial aid .......... 49.3%

* The Post-Secondary Enrollment Option (PSEO) program was absorbed into the College Credit Plus program which began implementation in spring 2015.
Financial Statement

Lakeland Community College makes a significant impact on the Northeast Ohio economy. Lakeland contributes to the local economy through employee salaries, tax dollars, expenditures, and contributions to community giving campaigns. Lakeland is fiscally responsible, implementing cost controls and receiving unqualified (clean) audits year after year.

Revenues

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<thead>
<tr>
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<th>2014</th>
<th>2015</th>
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<tbody>
<tr>
<td>State Subsidy</td>
<td>$17,597,078</td>
<td>$18,617,240</td>
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<td>Lake County Tax Levy</td>
<td>$17,685,340</td>
<td>$17,725,078</td>
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<tr>
<td>Pell Grant Revenue - Net of Refunds</td>
<td>$12,584,919</td>
<td>$11,583,223</td>
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<td>Student Tuition &amp; Fees</td>
<td>$10,577,449</td>
<td>$10,855,940</td>
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<td>Grants and Contracts</td>
<td>$246,318</td>
<td>$1,139,372</td>
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<td>Auxiliary Enterprises</td>
<td>$4,376,048</td>
<td>$3,674,590</td>
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<td>Other</td>
<td>3,503,052</td>
<td>2,586,726</td>
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<td><strong>Total Revenues</strong></td>
<td><strong>$66,570,204</strong></td>
<td><strong>$66,182,169</strong></td>
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Expenses

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<td>Educational and General</td>
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<td>$54,606,706</td>
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<td>Depreciation</td>
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<td>4,118,654</td>
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<td>Interest</td>
<td>413,430</td>
<td>888,541</td>
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<td>Auxiliary Enterprises</td>
<td>$5,243,724</td>
<td>$4,951,264</td>
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<td><strong>Total Expenses</strong></td>
<td><strong>$66,312,587</strong></td>
<td><strong>$64,565,165</strong></td>
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Assets

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<tr>
<td>Current Assets</td>
<td>$33,515,768</td>
<td>$29,796,859</td>
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<td>Capital Assets - Net</td>
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<td>Non-Current Assets</td>
<td>$10,496,321</td>
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<td>Deferred Outflows</td>
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<td><strong>Total Assets</strong></td>
<td><strong>$85,720,838</strong></td>
<td><strong>$104,088,793</strong></td>
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Liabilities and Net Position

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<tbody>
<tr>
<td>Current Liabilities</td>
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<td>Non-Current Liabilities</td>
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<td>Deferred Inflows</td>
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<td>Net Investment in Capital Assets</td>
<td>29,888,570</td>
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<td>Restricted Net Assets</td>
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<td>Unrestricted Net Assets</td>
<td>$12,672,422</td>
<td>$67,768,580</td>
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<td><strong>Total Liabilities &amp; Net Position</strong></td>
<td><strong>$85,720,838</strong></td>
<td><strong>$104,088,793</strong></td>
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Examination of the Lake County Community College District’s financial statements is under the oversight of the State of Ohio Auditor, who utilizes the services of Ciuni & Panichi, Inc. as its independent public accountants. Consistent with preceding years, the District received an unqualified (clean) audit opinion from Ciuni & Panichi, Inc.
# College Administration

## Lakeland Board of Trustees

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Organization</th>
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</thead>
<tbody>
<tr>
<td>Kenneth J. Quiggle</td>
<td>Chair</td>
<td>Retired Business Agent</td>
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<tr>
<td></td>
<td></td>
<td>Pipefitters Local Union No. 120</td>
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<tr>
<td>Kathleen T. Malec</td>
<td>Vice Chair</td>
<td>Retired Nursing Instructor</td>
</tr>
<tr>
<td>Ryan K. Callender</td>
<td>Attorney</td>
<td>Squire Patton Boggs (US) LLP</td>
</tr>
<tr>
<td>Duane H. Frager</td>
<td>Supply Chain Manager</td>
<td>EGC Enterprises, Inc.</td>
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<td></td>
<td></td>
<td>Councilperson, Madison Village</td>
</tr>
<tr>
<td>David A. Kalina</td>
<td>Retired International Business Manager</td>
<td>Burgess &amp; Niple Architectural and Engineering Firm</td>
</tr>
<tr>
<td>Kip L. Molenaar</td>
<td>Director of Administration and Finance</td>
<td>City of Mentor-on-the-Lake</td>
</tr>
<tr>
<td>Roger J. Sustar</td>
<td>Owner and CEO</td>
<td>Fredon Corporation</td>
</tr>
<tr>
<td>Paul Vanek, M.D., FACS</td>
<td>Retired Director and Owner Neece, Malec, Selfert &amp; Vitaz</td>
<td>Vanek Plastic Surgery</td>
</tr>
<tr>
<td>Beverly A. Vitaz</td>
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</tbody>
</table>

## The Lakeland Foundation Board of Directors

- Judy P. Abelman
- Tina L. Barauskas
- Thomas W. Benda
- Morris W. Beverage Jr.
- Peter B. Clausen
- Joseph A. Cocozzo
- Gary M. Estadt
- Dale H. Fellows
- Calvinia Fields
- Noreen K. Goldstein
- Nancy L. Guthrie
- Lisa M. Habe
- Ka-Pi Hoh
- Richard J. Iafelice
- Richard J. Kessler
- Joseph R. Klammer
- Michael Kurlich
- Ronald J. Lipin
- Kathleen T. Malec
- Tony Mancari
- Andy Meinhold
- John Paganini
- Kenneth J. Quiggle
- Howard S. Raab
- Gary Robinson
- Mark R. Ruth
- Alyson Scott
- Dede Storer
- Jeff Sudbrook
- Brendon J. Tripodo
- Paul F. Vanek
- Missia H. Vaseelaney
- Jason Wuliger
- Arthur S. Holden Jr.*
- David S. Jacobson
- James P. Storer*
- Richard L. Urbanowski*

*Deceased

## President's Cabinet

- Laura Barnard, J.D.
  - Associate Provost for Retention and Completion and Dean of Applied Studies
- Catherine A. Bush
  - Chief of Staff and Senior Vice President for Institutional Development and Effectiveness
- Brian Cook, J.D.
  - Associate Vice President for Business Services & Deputy Treasurer
- Deborah L. Hardy, Ph.D.
  - Associate Provost for Teaching and Learning, Dean of Health Technologies, and Dean of Faculty
- Jan Post
  - President, Lakeland Staff Association
- William A. Kraus
  - Associate Provost for Enrollment Management
- Michael E. Mayher, CPA
  - Senior Vice President for Administrative Services and Treasurer
- Richard J. Novotny
  - Associate Vice President of Student Development and Dean of Students
- Dawn M. Plante
  - Chief Communications Officer and Vice President for Community and College Relations
- Michelle Rossman
  - President, Lakeland Faculty Association

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*Deceased